



JOB VACANCY: IVD Sales manager

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Place: Consell, Mallorca

Company

The company is a spin-off of a European pharmaceutical group specialised in virology and chronic diseases.

We have a major partnership with a leading European diagnostic company.

Within a pipe-line of virology tests to develop, we have already developed a fast PCR point of use diagnostic test for Covid19.

Responsibilities

- Develop from scratch our commercial strategy
- Good interpersonal skills to network with health policy deciders
- Implement the sales strategy and follow key clients
- Have the capacity of developing a sales team when needed
- Autonomy and shared vision

Background

- Life-science qualification
- MBA
- 5 years or more sales or marketing experience in IVD market
- Two or three fluent languages

Opportunity

- Develop in a high-growth, high potential company
- Be on the ground floor of the next big thing and have a real impact
- Have the support of an established pharmaceutical player
- Make the world a safer place

CONTACT: Please send CV using the application form in our website, for the attention of HRGenomi (<http://www.labolife.com/en/work-with-us>).